

Prequalification Script

Hi, this is Natasha and I'm calling on behalf of {office name}. I'd like to ask you a few quick questions to help us better prepare to help you.

After you sell your home, where are you planning on moving to?

How soon would you like to be there?

Do you know the outstanding loan balance on your current home?

How much do you think your home should be listed and sold for?

Would you mind telling us about some of your home's best features and selling points?

Have you ever considered selling your home by yourself?

Are you planning on listing your home for sale quickly?

Are you interviewing any other agents to sell your home?

Perfect. Thank you! One moment and let me get you over to Jarrett so he can set the best time to come out to you for an appointment!

[Transfer to {contact information}](#)